

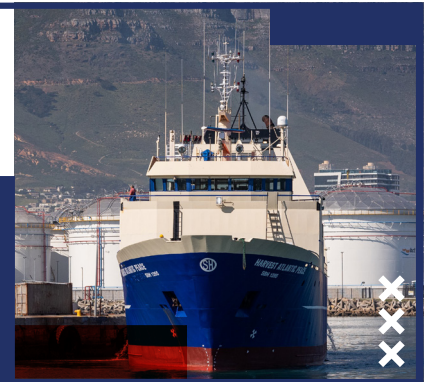


A 60-YEAR JOURNEY  
A LEGACY OF LIFE, GROWTH AND GLOBAL IMPACT

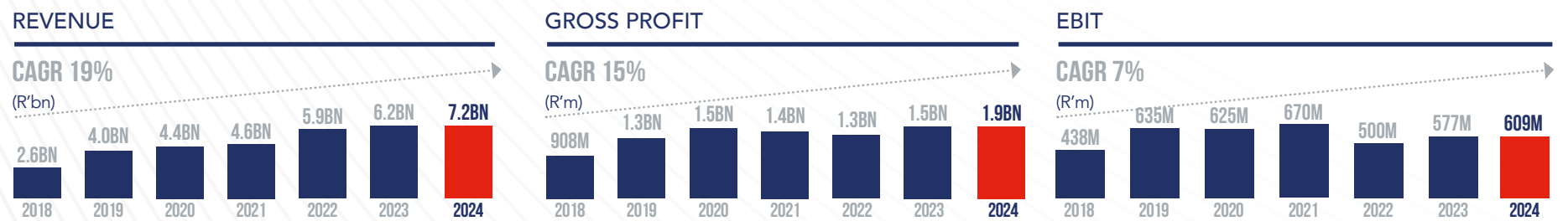
# ANNUAL RESULTS

## FOR THE YEAR ENDED 31 DECEMBER 2024

# 2024



<b>REVENUE</b>  <b>16%</b> TO R7.2 BILLION (2023: R6.2 BILLION)	<b>EARNINGS BEFORE INTEREST AND TAX (EBIT)</b>  <b>6%</b> TO R609 MILLION (2023: R577 MILLION)	<b>HEADLINE EARNINGS PER SHARE (HEPS)</b>  <b>44%</b> TO 55 CENTS PER SHARE (2023: 100 cents per share)	<b>DIVIDEND PER SHARE</b>   <b>CENTS PER SHARE</b> (2023: 40 cents per share)
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### OUR INVESTMENT CASE

- DIVERSIFIED**  
Exposure to all material wild-caught fisheries in South Africa and Australia
- LEVEL 1 B-BBEE CONTRIBUTOR C.95% BLACK-OWNED**  
B-BBEE score of 102
- SOUND TRACK RECORD OF FINANCIAL PERFORMANCE**  
Seven-year revenue CAGR of 19% and EBIT CAGR of 7%
- Geographically diverse customer base providing a **STRONG RAND HEDGE** with c.51% of sales in hard currency within developed markets
- ATTRACTIVE INDUSTRY DYNAMICS** with global demand for premium, wild-caught, MSC-certified seafood exceeding supply, while global aquaculture is a fast growing sector. Global aquaculture supply is now greater than wild-caught fisheries. Fish meal and fish oil are key ingredients in aquaculture feed
- STRONG ESG CREDENTIALS**  
South African hake and Australian prawn fisheries are MSC certified and Sea Harvest Pelagic is Marin Trust certified

### SOUTH AFRICAN FISHING GROUP

Savour the sea

32 VESSELS	6
5 PROCESSING OPERATIONS	2
SPECIES	
HAKE   HORSE MACKEREL   PRAWN ANCHOVY   PILCHARD	
EMPLOYEES	
3 950	

### SEA HARVEST INTERNATIONAL

21 VESSELS	6
25 PRAWN LICENCES	2
20 SPANISH MACKEREL LICENCES	2
5 FISH TRAWL LICENCES	2
SPECIES	
PRAWN   SCALLOP   CRAB SPANISH MACKEREL   FISH TRAWL	
EMPLOYEES	
190	

### SEA HARVEST AQUACULTURE

3 AQUACULTURE OPERATIONS	5
SPECIES	
ABALONE	
EMPLOYEES	
730	

### CAPE HARVEST FOOD GROUP

2 PROCESSING OPERATIONS	8
FACTORY SHOPS	
CATEGORIES	
CHEESE   BUTTER   POWDERS	
EMPLOYEES	
650	

### COMMENTARY

The Sea Harvest Group experienced its most challenging year since listing in 2017, impacted by hake catch rates at historical lows, weak market conditions in abalone, continued soft global prawn pricing, and high interest rates. This was offset by strong demand and improved pricing in hake, a solid performance from the newly acquired Sea Harvest Pelagic business, and a firm result from Ladismith despite challenges from foot-and-mouth disease (FMD), resulting in the Group delivering EBIT of R609 million (2023: R577 million, up 6%) and HEPS of 55 cents (2023: 100 cents).

The **South African Fishing Group** includes Sea Harvest Corporation and Sea Harvest Pelagic, the newly acquired pelagic fishing business. **Sea Harvest Corporation** continued to be affected by challenging fishing conditions with catch rates at historical lows (down 25% since 2021) leaving the Group significantly behind in catching its quota and resulting in 7% lower total catch volumes. Benefiting from strong demand in all markets and channels and significantly improved pricing, revenue increased by 7% to R3.425 billion (2023: R3.201 billion). The low catch rates and volumes, and above-inflation increases in insurance and utilities, resulted in operating profit of R329 million (2023: R377 million) at an operating profit margin of 10% (2023: 12%). **Sea Harvest Pelagic** performed well, benefiting from good local industrial fish and pilchard catch volumes and resultant efficiencies, delivering revenue of R970 million and operating profit of R183 million (19% operating margin) in the eight months since acquisition.

**Sea Harvest Aquaculture** includes Viking Aquaculture and Aquion, the newly acquired abalone group. Benefiting from the inclusion of Aquion for the eight months since acquisition, revenue in the segment increased to R324 million (2023: R136 million, up 138%). However, the segment was challenged by weak market conditions in the Far East and increased competition from both Chinese and South African producers impacting sales volumes, mix and pricing (which is down 35% since pre-COVID-19). Despite these challenges, the segment turned profitable, and, after accounting for R3.6 million in fair value adjustments, the segment delivered EBIT of R15 million (2023: R9 million loss).

**Cape Harvest Foods:** Revenue decreased by 9% to R1.73 billion (2023: R1.9 billion) largely as a result of the deconsolidation of BM Foods Manufacturers from the second half of 2023. On a like-for-like basis, revenue increased by 4% to R1.73 billion (2023: R1.65 billion) with good milk flow growth driving higher sales volumes, partially offset by lower average

pricing. Despite the South African dairy segment being oversupplied largely as a result of the FMD outbreak in the Eastern Cape and soft international powder pricing, the segment delivered operating profit of R92 million (2023: R81 million), 12% ahead of 2023 at an operating profit margin of 5% (2023: 4%).

**Sea Harvest Australia:** Revenue decreased 13% to R997 million (2023: R1.14 billion), with high global prawn inventories continuing to drive lower prawn pricing (down 23% since 2022) and potato sales normalising. Both the Shark Bay and Exmouth prawn fisheries displayed good species and size mix; however, total prawn catch volumes were still 28% below the 10-year average. A strong resource showing resulted in increased scallop and crab quota with good catch volumes achieved by the fleet. As a result of clearing low-margin prior-season stock, soft prawn pricing and lower potato sales, the segment broke even in 2024 (2023: R15 million).

The Group increased **revenue** by 16% to R7.18 billion (2023: R6.2 billion), benefiting from the inclusion of Sea Harvest Pelagic and Aquion and delivered **operating profit** of R580 million (2023: R462 million), an increase of 26%, with **operating profit margin** improving to 8% (2023: 7%).

**Fair value** losses of R7 million (2023: R17 million gains) included the R11 million effects of discounting relating to the contingent consideration offset by R4 million gains on the fair value adjustment to biological assets and related stock. The Group recognised a **gain on bargain purchase** of R28 million relating to the Sea Harvest Pelagic acquisition.

This resulted in Group **EBIT** increasing by 6% to R609 million (2023: R577 million, including the R93 million gain on purchased loans) with the Group **EBIT margin** at 8% (2023: 9%).

**Net finance costs**, which include investment income and interest expense, increased by 24% to R276 million (2023: R223 million) as a result of higher levels of debt (including the acquisition debt) during the year.

**Profit after tax attributable to shareholders of Sea Harvest** for the year decreased by 20% to R227 million (2023: R282 million) and **headline earnings** decreased by 37% to R174 million (2023: R275 million).

**Basic EPS** decreased 29% to 72 cents (2023: 102 cents) and **basic HEPS** decreased 45% to 55 cents (2023: 100 cents). The Group's results for the year ended 31 December 2024

included a once-off gain on purchased loans of R93 million, which contributed 34 cents to **EPS** and **HEPS**.

The Group has declared a full and final cash ordinary dividend of 4 cents (2023: 40 cents) per share in respect of the year ended 31 December 2024.

**Outlook:** To capitalise on the 5% increase in the 2025 total allowable catch (TAC), to counter the lower catch rates, to compensate for the lost catching capacity due to the sinking of two vessels in 2024, and to rejuvenate the fleet, four trawlers will be welcomed to the **Sea Harvest Corporation** fleet over the course of 2024 and 2025. Management will maintain a relentless focus on price increases, improving operational efficiencies and determined cost containment measures to maximise the benefits from firm demand and pricing when fishing conditions improve, with the first two months of 2025 showing positive signs of catch rate recovery. Within **Sea Harvest Pelagic**, softer global fishmeal and fish oil pricing may be offset by the increased availability of local industrial fish and pilchards, with an increased TAC announced in 2025. The business is focused on increasing fishmeal factory capacity and securing diversified markets. Within **Aquaculture**, determined cost containment measures complemented by the integration project and resultant step change benefits to Viking Aquaculture will assist in mitigating the impact of the slowing Far East economies and intense competition. Within the **Cape Harvest Foods** segment, **Ladismith** is expected to continue with its firm performance, benefiting from increased milk volumes and the investment in the roller dryer powder plant, solar PV plant, and the cheese slicer line. The **Australian** segment is expected to improve financial performance driven by the reduction in global prawn oversupply and its impact on pricing, improved catch volumes as prawn stocks recover, further increases in the scallop and crab quotas, market and channel diversification, and determined cost containment measures.

The **Group** enters a consolidation phase focusing on efficiencies, cost containment, cash generation and debt reduction.

The Board wishes to thank management and employees for their loyalty, dedication, care and professionalism in contributing to the success of the Group.

Cape Town

4 March 2025

Executive directors: F Ratheb (Chief Executive Officer), M Brey (Chief Financial Officer)  
 Non-executive directors: FJ Robertson (Chairperson), BM Rapiya (Lead Independent Director), MI Khan, WA Hanekom, T Moodley, KA Lagler, CK Zama, E Links  
 Registered office: 1<sup>st</sup> Floor, Block C, Boulevard Office Park, Searle Street, Woodstock, 7925, South Africa  
 Transfer secretaries: Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, South Africa  
 Company Secretary: S Gounden

Sea Harvest Group Limited's results for the year ended 31 December 2024 have been released on SENS and are available for viewing at [www.seaharvestgroup.co.za](http://www.seaharvestgroup.co.za). The directors of the Group take full responsibility for the preparation of this announcement. This announcement has not been audited by the Group's external auditors. The Group's auditors, Ernst & Young, have reviewed the full announcement and expressed an unmodified conclusion.

This announcement is a summary of the information contained in the full announcement and does not contain full or complete details. Any investment decisions by investors or shareholders should be based on a consideration of the full announcement released on SENS or available at [www.seaharvestgroup.co.za](http://www.seaharvestgroup.co.za). Copies of the full announcement may be requested by emailing [AntheaA@seaharvest.co.za](mailto:AntheaA@seaharvest.co.za) or by phoning +27 22 701 4100 or may be requested in person, at the Group's registered office or the office of the sponsor, at no charge, during office hours.

Incorporated in the Republic of South Africa  
 Reg no: 2008/001066/06  
 JSE share code: SHG  
 ISIN: ZAE000240198

Sea Harvest Group Limited  
 "Sea Harvest" or "the Company" or "the Group"  
 Sponsor: The Standard Bank of South Africa Limited